





### The Value to Hotels

**Enhanced** guest experience: Stress relief & relaxation after a long day of travel

<u>Great promotional & guest loyalty tool:</u> Advertise "All guests enjoy massage with their stay"

#### **Increased Hotel Revenue Per Guest:**

- HydroMassage boosts sales for room package upgrades (Ex: Wifi, fitness center and massage package)
- Small service / convenience/resort fee may be applied to all rooms (Ex. \$1.50 amenity fee per night)

HydroMassage has been a great amenity in my hotel. It has increased our hotel loyalty score and guest satisfaction. It also enabled my hotel to generate additional revenue for every room reservation.

- John Moradi, Comfort Inn North St. Petersburg, FL

## What is HydroMassage?

HydroMassage is an unattended massage system that provides 10 - 15 minutes of stress relief and relaxation for guests to enjoy during their stay.

www.hydromassage.com





# The Latest Innovation from HydroMassage

The 400 Series is an innovative new HydroMassage product line launched in 2015

With a smaller footprint, the Lounge is ideal for locations within a hotel where space is a premium

The upright design makes it easier for guests to get on and off, and provides maximum visibility and comfort





HydroMassage

Bed & Lounge Models









# HydroMassage Zone Layouts

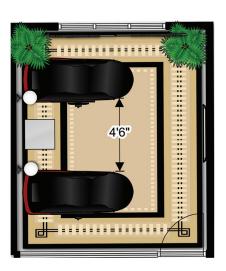






A space as small as 11'x 12' can be transformed into a showcase feature of the hotel





Number of **Guest Rooms** 

Less than 150

150-300

300+

HydroMassage Units

Two Units

Three Units

Four Units

# The Most Innovative Massage Solution



### Company History

- Trusted by doctors and industry leaders for over 27 years
- 15 generations of massage systems have been designed, engineered, and manufactured
- HydroMassage systems are still in operation in the field after 20+ years of usage

### Massage Technology

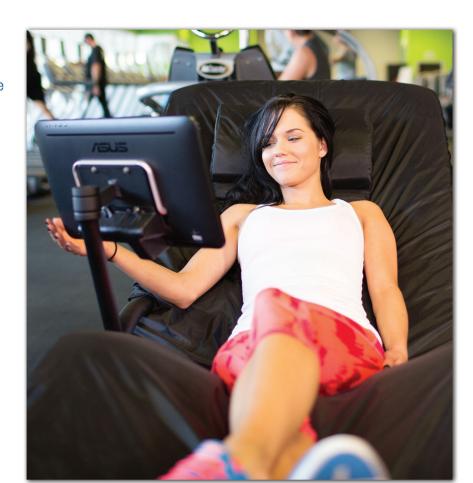
- The strongest water massage units on the market
- Only company to offer both Lounge and Bed style models
- Most preferred "open" massage system design
- Touchscreen offers real-time massage adjustment and multimedia entertainment options
- Most advanced and versatile temperature control options for any environment

#### Manufacturing and Quality Control

- All products are manufactured in the USA
- Components must pass a 5,000 hour life test before being used in production
- Each unit must flawlessly pass a 48 hour test and 268-point quality control checklist before leaving HydroMassage headquarters

### Post-Installation Support

- Extremely low maintenance after installation
- Best in class marketing support
- Technical support department available 7 days per week



Trusted by industry leaders for more than 27 years:











# Message from the Founder



After 27 years in business, my passion and entrepreneurial spirit to create the most innovative massage experience in the world is just as strong as it was in 1989 when the company was founded. Having manufactured 16 generations of HydroMassage products, there are two guiding principles that drive every decision we make:

#### Innovation and User Experience





We knew we were starting to hit the mark when two things happened; 1) doctors reported patients driving longer distances past other practices to use HydroMassage at their offices and 2) health clubs with as many as seven HydroMassage units saw constant usage from members throughout the day. Building upon that success, each day we explore new and unique ways to improve the technology and solutions we provide.

#### Quality and Customer Focus

A great massage experience was just the first step. We've invested countless time and energy into the design of our products to ensure each system looks and operates exactly the same years from now as it does the day it comes off the manufacturing line, and is simple to maintain along the way.

Regardless of the products they sell or the services they offer, my belief is that every great company must view itself as a customer service organization. Whether we're overnighting a part halfway around the world or offering 7-day per week technical support from our headquarters in Tampa Bay, Florida, one of our defining characteristics is our relentless effort to take care of our customers.

Please accept my most sincere thanks for your business and your trust in HydroMassage.

Paul Lunter
HydroMassage Founder and President



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